EFFECTIVE BEGINNING WITH THE JULY 2025 ISSUE / RATE CARD #18

### **ABOUT NEXT DOOR NEIGHBORS**

Williamsburg's Next Door Neighbors is a magazine for people who call Williamsburg home. It is direct mailed monthly to homes in the Williamsburg area. It is written about locals, for locals. Each issue is theme-oriented and contains human interest stories written to capture the inner qualities and neighborly ways of those individuals highlighted within its pages. Next Door Neighbors provides a timely, full-color glimpse into the lives of these individuals who are contributing to the quality of life in Williamsburg and its content crosses all demographic boundaries. It is designed to be informative and engaging, providing you with new insight into ways your community can serve you - and ways you can serve your community. Next Door Neighbors is truly a magazine whose mission is to serve the Williamsburg community by creating or reinvigorating an awareness of the many opportunities we have to serve others.

**FREQUENCY:** Direct Mailed Monthly

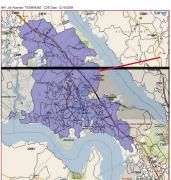
**CIRCULATION: 20,653** direct mailed plus stack distribution for full market coverage

### **ZIP CODE COVERAGE:**

- 23185 (Williamsburg)
- 23188 (James City County)
- 23168 (Toano)

### **COVERAGE AREA**

Delivered full-saturation to homes, apartments and condos in all carrier routes with an average household income above \$100,000; entire market is covered with additional stack distribution; is not delivered to PO Boxes or business addresses



JAMES CITY COUNTY

WILLIAMS-BURG

**TOANO** 

#### WHAT YOU SHOULD KNOW:

- **1.** Next Door Neighbors is direct mailed to 100% of the homes in the high end neighborhoods Kingsmill, Governor's Land, Ford's Colony, Stonehouse, etc.
- **2.** Next Door Neighbors stays in area homes longer than a typical newspaper which means readers can refer back to ads when they want. That gives your investment a longer shelf life.
- **3.** Now in its 19th year of business [established Dec. 2006], Next Door Neighbors has become a valued community publication that is well-read by consumers in the Williamsburg market
- 4. There is no risk in placing advertising in Next Door Neighbors because we don't require signed contracts or long-term commitments. We work hard to earn your business and to keep it. If we don't meet your expectations you can stop advertising at any time.

#### **ADVERTISING RATES**

(See chart below)

### **CAMERA READY**

For customers who prefer to submit cameraready ads, you will receive a courtesy discount. Camera ready is defined as submitting a PDF of your ad that does not require any changes on our part. No copy changes. No resizing. We will simply put your ad on the page as we receive it. If we make changes to your ad at your request, you will be charged the higher rate for your ad size.

### Email camera ready ads to:

mered ith @williams burgneighbors.com

#### **DEADLINES**

Space reservation deadlines are usually on Tuesdays. Once you have made a commitment to place your ad in the issue that is on deadline, you may not cancel your ad on the next day or any day before final ads are approved on Friday, unless there are circumstances that warrant a cancellation, which would be determined by the publisher. If you choose not to run your ad after committing to the run, you will still be charged for the space. This enables us to serve all of our customers better and to make the deadline established by our printer.

### **DESIGN SERVICES**

For customers who need design services, we will gladly design your ads and proof them to you, as well as make changes once you have reviewed the proof. We realize that not everyone has their own design services and we are happy to help.

### **COLOR**

### All ads are priced to include full color.

There is no discount for running your ad in black and white; however, black and white ads are accepted.

### **ADVERTISING RATES**

	Less than 6 months year		6 months or more a year	
	We Design	You Design	We Design	You Design
<b>Full Page</b>	\$2,206	\$2,139	\$2,099	\$2,037
3/4 Page	\$1,670	\$1,618	<b>\$1,574</b>	\$1,528
1/2 page	\$1,135	\$1,102	<b>\$1,047</b>	\$1,018
1/4 Page	\$597	\$573	<b>\$550</b>	\$532
1/8 Page	\$306	\$289	<b>\$279</b>	\$268
1/16 Page	\$151	\$146	<b>\$138</b>	\$133

### **NON-PROFIT ADVERTISING RATES**

A non-profit organization will receive a discounted advertising rate. 501(c)3 IRS letter must be provided upon request.

Full Page	
3/4 Page	
1/2 Page	\$827
1/4 Page	\$438
1/8 Page	\$224
1/16 Page	\$111

### **NEIGHBOR TO NEIGHBOR**

Block ads located together on the same page. 2.4" wide x 2.4" tall. Camera Ready Ads **\$85**. Additional \$5 if creative design needed or if there are any changes made to an ad.

#### **PAYMENT**

Advertisers will receive an invoice from Collins Group, LLC. Advertisements may be paid for by check or cash. You may also set up ACH direct payments if you prefer. Payment must be received within 30 days of the publication date of the magazine. Customers who do not pay their invoices in full by the due date are subject to a 1.5% late charge on any outstanding balances.

### **ADVERTISING DEADLINES**

Advertising deadlines are usually on a Tuesday, typically 15 days prior to publication. (See Publication Schedule to the right for specific deadlines for each issue.) This deadline is for both space and materials for advertisers who want Collins Group, LLC to design the ad. Advertisers who prefer to submit their own ads as PDF's must provide a space reservation by the Tuesday deadline but can submit the ad as a PDF to Collins Group, LLC on or before Friday of the same week.

### **MECHANICAL SPECIFICATIONS**

Back Page	7.90" x 7.90"
FullPage	7.90" x 10.20"
3/4 Page (H)	7.90" x 7.90"
3/4Page (V)	5.80"x 10.20"
1/2 Page (H)	7.90" x 5.20"
1/2 Page (V)	3.85"x 10.20"
1/4 Page	3.85" x 5.20"
1/8 Page	3.85" x 2.50"
1/16 Page	1.85" x 2.50"

### 2025 PUBLISHING SCHEDULE

### **JANUARY ISSUE**

### What's Old is New Again

Antiques, cars, household items...anything!

- In Home Date: January 2, 2025
- Advertising Deadline: Tues, Dec. 10th

### JULY ISSUE Made in \

### **Made in Williamsburg**

*Neighbors creating something special in our community.* 

- In Home Date: June 26, 2025
- Advertising Deadline: Tues, June 10th

### **FEBRUARY ISSUE**

### **Our Volunteers**

Locals who donate their time and expertise to help others.

- In Home Date: January 30, 2025
- Advertising Deadline: Tues, Jan. 14th

### AUGUST ISSUE

### **Games We Play**

Fun things people do in their spare time.

- In Home Date: July 31, 2025
- Advertising Deadline: Tues, July 15th

### MARCH ISSUE

### **The Great Outdoors**

Outdoor adventures we look forward to.

- In Home Date: February 27, 2025
- Advertising Deadline: Tues, Feb. 11th

### **SEPTEMBER ISSUE**

### The Arts in Williamsburg

Our traditional look at creativity in our community.

- In Home Date: August 28, 2025
- Advertising Deadline: Tues, Aug. 12th

### APRIL ISSUE Military Pride

Men & women who serve our country.

- In Home Date: March 27, 2025
- Advertising Deadline: Tues, Mar. 11th

# OCTOBER ISSUE Focus on Health

Our annual issue on health.

- In Home Date: September 25, 2025
- · Advertising Deadline: Tues, Sept. 9th

### MAY ISSUE On the Water

Exploration of anything water related in our area.

- In Home Date: May 1, 2025
- Advertising Deadline: Tues, Apr. 15th

# NOVEMBER ISSUE On Being Thankful

A look at our blessings in life.

- In Home Date: October 30, 2025
- · Advertising Deadline: Tues, Oct. 14th

# JUNE ISSUE On Aging

How we handle the passage of time.

- In Home Date: May 29, 2025
- Advertising Deadline: Tues, May 13th

## **DECEMBER ISSUE Favorite Holiday Memories**

Locals reflecting on their past holiday memories.

- In Home Date: November 20, 2025
- Advertising Deadline: Tues, Nov. 4th

# HERE'S A GREAT WAY TO GET THE WORD OUT ABOUT YOUR COMMUNITY EVENTS

To post your event:

Go to

### williamsburgneighbors.com

Click on CALENDAR

You will see a blue bar that reads:

Let your neighbors know about happenings in our community.

Click on the blue bar and you will be ready to upload your information.